



g3 telecommunications

***Callmedia* Professional Services**



www.g3-tel.com



Our Systems Integration Team

- Roy Sayles – Director of Software Solutions
- Nick Wardle – Applications Consultant
- Simon Brown – Applications Consultant
- Richard Hayler – Project Manager/Applications Consultant
- Luke Talbot – Installer & Trainer
- Brett Oakley – Installer & Trainer
- Paul Golding – Operations Assistant





What do they do: Installer & Trainers

- Project Preparation (Configuration Workshop)
- Project Process Design
- Server Software Installation
- Client Software installation training
- Administration training courses
- Systems Management training
- Agent Train the Trainer training
- Go-live support





What do they do: Application Consultants

- Application Discovery
- Project Management
- Detailed Solution Design
- Bespoke Software Development
- Developer Coaching
- Go-live support





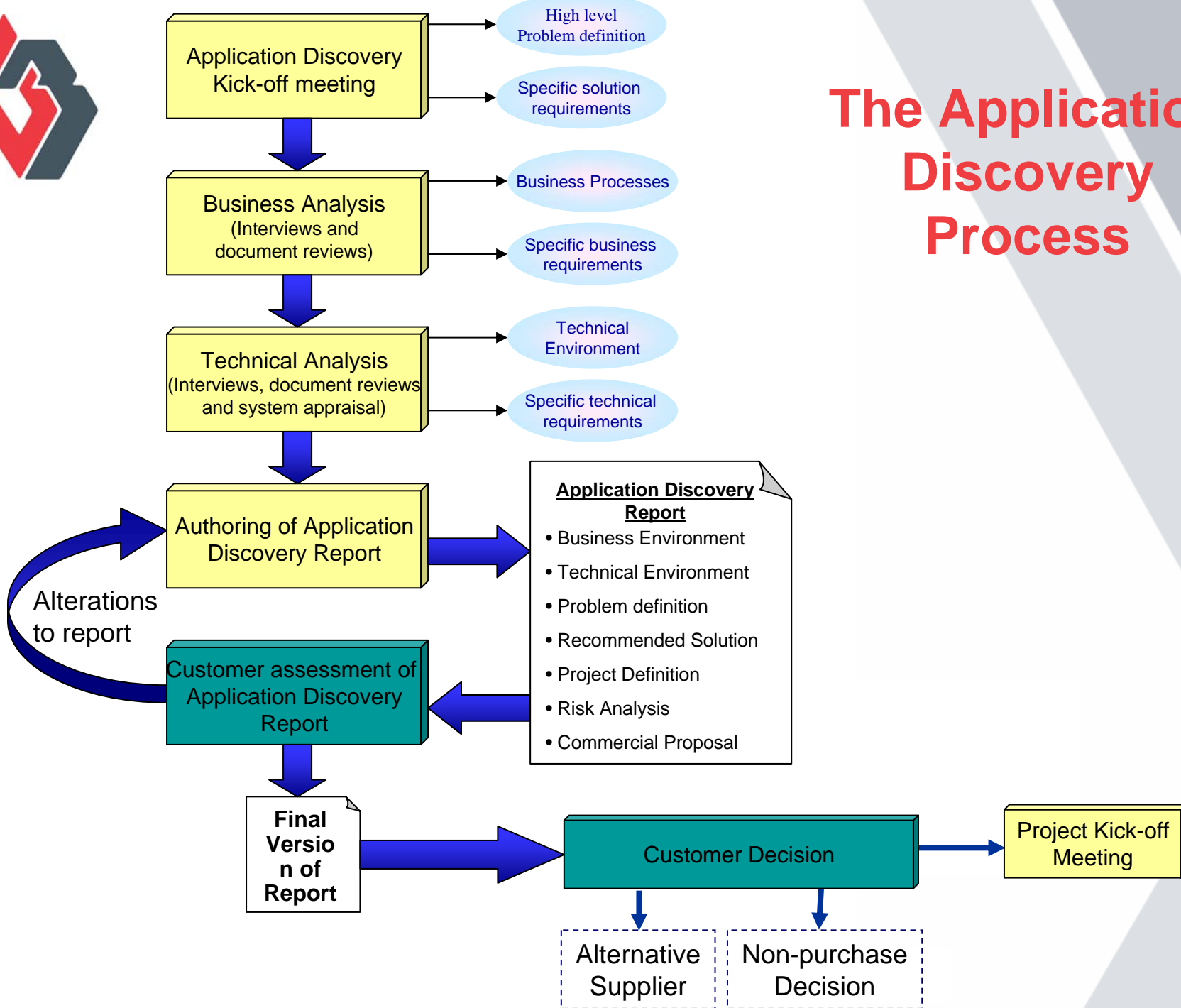
How much?

- Consultancy: £1,100 per day
- Project Management: £1,100 per day
- Integration development: £950 per day
- Developer Coaching: £950 per day
- Installation: £750 per day
- Training: £750 per day
- Go-live support: £750 per day





The Application Discovery Process





Services as a Key Differentiator

- Our Professional Services capability is a **key** part of our value proposition
- Services and support teams closely linked with development team
 - Same room / building / country / continent / time-zone
- *Callmedia* Services lead to faster implementation which means customer gets value more quickly
- We **deliver**